

# EXHIBIT 11

# **PRESCRIPTION DRUG REBATE PROGRAM**

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**HEARING**  
BEFORE THE  
**SUBCOMMITTEE ON**  
**HEALTH AND THE ENVIRONMENT**  
OF THE  
**COMMITTEE ON**  
**ENERGY AND COMMERCE**  
**HOUSE OF REPRESENTATIVES**  
ONE HUNDRED SECOND CONGRESS  
SECOND SESSION  
ON

**H.R. 2890, H.R. 3405 and H.R. 5614**

**BILLS TO AMEND THE PUBLIC HEALTH SERVICE ACT AND THE SOCIAL SECURITY ACT TO ESTABLISH LIMITS ON CERTAIN DRUG PRICES**

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**JULY 31, 1992**

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**Serial No. 102-156**

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## Southeast/Prucare Analysis

Description	AWP Price	Direct Price	Contract Price	Discount off of AWP	Discount off of Direct
Acigel Jelly	85 gm	\$20.50	\$12.40	39.51%	
Aclovate cream/ointment	15 gm	\$9.72	\$5.25	45.99%	
Aclovate cream/ointment	45 gm	\$20.28	\$10.94	46.00%	
Aerobid Inhaler	7 gm	\$35.16	\$2.50	92.89%	
Albalon Liquifilm	15 ml	\$11.31	\$9.05	91.60%	88.50%
Albalon-A Liquifilm	15 ml	\$11.31	\$9.05	91.60%	88.19%
Alupent Inh. Solution	10 ml	\$11.21	\$3.95	64.76%	
Alupent Syrup	16 oz	\$25.59	\$5.72	77.65%	
Alupent 10 mg tabs	100	\$26.24	\$6.65	74.68%	
Alupent 20 mg tabs	100	\$37.23	\$5.39	85.52%	
Alupent Inhaler	10 ml	\$15.56	\$3.35	78.47%	
Alupent Inhaler Refill	10 ml	\$13.94	\$3.05	78.12%	
Ansaid 50 mg tabs	100	\$67.75	\$54.20	26.94%	8.67%
Ansaid 100 mg tabs	100	\$105.78	\$84.61	26.94%	8.68%
Ansaid 100 mg tabs	500	\$512.94	\$410.35	26.94%	8.68%
Atrovent Inhaler	200 sprays	\$21.44	\$17.31	19.26%	
Aygestin 5 mg tabs	50	\$42.54	\$34.03	19.43%	58.04%
Azmacor Inhaler	20 gm	\$31.36	\$12.00	61.73%	
Azulidine 500 mg	500	\$78.75	\$66.50	26.27%	82.42%
Azulidine Entabs 500 mg	500	\$101.25	\$85.50	23.85%	9.84%
Bactrim tabs	100	\$61.95	\$4.02	93.51%	
Bactrim DS tabs	500	\$410.01	\$28.60	93.05%	
Bactrim Ped. Suspension	18 oz	\$36.11	\$3.70	89.75%	
Beclovent Inhaler	17 gm	\$25.37	\$5.95	78.55%	
Beclovent Inhaler Refill	17 gm	\$22.40	\$5.85	73.88%	
Beconase Inhaler	16.8 gm	\$25.37	\$5.95	76.55%	
Beconase AQ Inhaler	25 gm	\$27.38	\$14.08	48.58%	
Benzamycin Topical Gel	23.3 gm	\$18.48	\$14.78	26.66%	41.41%
Bleph-10 SOP	3.5 gm	\$10.88	\$8.70	20.81%	88.51%
Bleph-10, Opth. Soln.	5 ml	\$10.94	\$8.75	21.25%	85.71%
Bleph-10 Opth. Soln.	15 ml	\$14.44	\$11.55	20.95%	91.77%
Blephamide Opth. Oint.	3.5 gm	\$11.68	\$9.34	21.55%	86.73%
Blephamide Opth. Soln.	5 ml	\$12.40	\$9.92	21.50%	87.90%
Blephamide Opth. Soln.	10 ml	\$18.36	\$13.09	24.45%	85.02%
Brethaire Inhaler	7.5 ml	\$17.00	\$5.66	66.71%	
Brethine 2.5 mg tabs	100	\$20.79	\$6.93	66.67%	
Brethine 5 mg tabs	100	\$29.94	\$9.98	66.67%	
Cafergot Sig-Pak	90	\$78.20	\$56.65	25.66%	
Cafergot tabs	250	\$207.00	\$154.00	25.60%	
Calan 40 mg tabs	100	\$27.50	\$3.90	85.82%	
Calan 60 mg tabs	100	\$39.54	\$3.50	91.15%	
Calan 80 mg tabs	500	\$189.71	\$16.80	91.14%	
Calan 120 mg tabs	100	\$53.48	\$5.25	90.18%	
Calan 120 mg tabs	500	\$256.69	\$25.20	90.18%	
Calan SR 160 mg tabs	100	\$93.53	\$54.00	42.26%	
Calan SR 240 mg tabs	100	\$108.03	\$54.00	50.01%	
Capoten 12.5 mg tabs	100	\$51.56	\$43.42	16.40%	
Capoten 12.5 mg tabs	1000	\$510.21	\$439.66	31.28%	20.25%
Capoten 25 mg tabs	100	\$56.75	\$47.79	16.40%	
Capoten 25 mg tabs	1000	\$561.66	\$472.98	31.28%	18.39%
Capoten 50 mg tabs	100	\$94.62	\$79.68	31.28%	18.40%
Capoten 50 mg tabs	1000	\$936.18	\$788.35	31.28%	18.40%
Capoten 100 mg tabs	100	\$139.00	\$117.81	21.42%	18.40%
Cardene 20 mg caps	500	\$172.22	\$126.30	26.66%	
Cardene 30 mg caps	500	\$273.80	\$200.79	26.67%	
Catapres-TTS 1	3 x 4	\$69.75	\$54.81	21.42%	
Catapres-TTS 2	3 x 4	\$117.43	\$82.27	21.43%	
Catapres-TTS 3	1 x 4	\$84.25	\$42.63	21.42%	

## Southeast/Prucare Analysis

Description	AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Cefin 125 mg tabs	20	\$29.23	\$17.68	39.51%	
Cefin 125 mg tabs	60	\$83.51	\$50.50	39.53%	
Cefin 250 mg tabs	20	\$55.32	\$33.58	39.30%	
Cefin 250 mg tabs	60	\$157.93	\$95.87	39.30%	
Cefin 500 mg tabs	20	\$104.98	\$63.73	39.29%	
Cefin 500 mg tabs	60	\$310.37	\$185.45	40.25%	
Cipro 250 mg tabs	100	\$233.87	\$198.86	\$184.21	21.23% 7.37%
Cipro 500 mg tabs	100	\$270.84	\$230.12	\$213.17	21.23% 7.37%
Cipro 750 mg tabs	50	\$234.88	\$199.58	\$189.87	19.09% 4.86%
Cleocin-T Topical Soln.	30 ml	\$9.68	\$7.74	\$6.41	33.78% 17.18%
Cleocin-T Topical Gel	30 gm	\$15.68	\$12.54	\$10.38	33.80% 17.22%
Colestid Granules	500 gm	\$62.29	\$49.83	\$30.00	51.84% 39.80%
Colytite	each	\$13.87		\$6.01	56.67%
Chloroptic Ophth. Oint.	3.5 gm	\$11.35	\$9.08	\$6.95	91.63% 89.54%
Chloroptic Ophth. Soln.	7.5 ml	\$11.25	\$9.00	\$1.25	88.89% 88.11%
Cortisporin Otic Soln.	10 ml	\$16.01		\$1.55	90.32%
Cortisporin Otic Susp.	10 ml	\$16.01		\$1.55	90.32%
Cytotec 100 mcg tabs	60	\$20.98		\$15.00	28.50%
Cytotec 100 mcg tabs	120	\$41.94		\$30.00	28.47%
Cytotec 200 mcg tabs	60	\$35.70		\$27.14	24.17%
Cytotec 200 mcg tabs	120	\$59.66		\$45.24	24.17%
Decomamine SR caps	500	\$237.60		\$32.50	86.32%
Deltasone 5 mg tabs	100	\$2.94	\$2.35	\$1.60	45.58% 31.91%
Deltasone 5 mg tabs	500	\$7.38	\$5.90	\$3.25	55.96% 44.92%
Deltasone 20 mg tabs	100	\$6.44	\$5.15	\$3.60	44.10% 30.10%
Deltasone 50 mg tabs	100	\$14.69	\$11.75	\$6.15	58.13% 47.66%
Demulen 1/35-28	6 x 28	\$121.84		\$15.00	87.67%
Demulen 1/50-28	6 x 28	\$135.52		\$21.00	84.50%
Dekapene 250 mg caps	100	\$77.35	\$65.14	\$9.35	87.91% 85.85%
Dekapene syrup	16 oz	\$79.05	\$66.57	\$9.95	87.41% 85.05%
Dekapote 250 mg tabs	100	\$47.31	\$39.84	\$36.48	22.89% 8.43%
Dekapote 500 mg tabs	100	\$87.27	\$73.49	\$67.30	22.88% 8.42%
Dapo-Medrol 40 mg/ml	5 ml	\$17.89	\$14.31	\$5.78	67.69% 59.81%
Dapo-Medrol 80 mg/ml	5 ml	\$32.55	\$26.04	\$11.25	65.44% 58.80%
Desowen cream 0.05%	15 gm	\$10.00	\$8.00	\$4.95	50.50% 38.13%
Desowen cream 0.05%	60 gm	\$25.63	\$20.50	\$12.05	49.47% 38.83%
Desquam-X Wash	5 oz	\$10.38	\$8.63	\$3.84	62.93% 55.50%
Desquam-X 10 Wash	5 oz	\$11.08	\$9.23	\$3.84	65.34% 58.40%
Diabinese 250 mg tabs	250	\$147.95	\$124.59	\$83.15	57.32% 49.31%
Diprolene cream/oint.	15 gm	\$17.78		\$9.46	46.79%
Diprolene cream/oint.	45 gm	\$35.78		\$18.95	47.04%
Diprolene lotion	30 ml	\$20.40		\$7.50	63.24%
Diprolene lotion	60 ml	\$40.20		\$13.95	65.30%
Disalcid 500 mg tabs	100	\$30.60		\$4.25	86.11%
Disalcid 500 mg tabs	500	\$145.20		\$20.18	88.10%
Disalcid 750 mg tabs	100	\$39.12		\$5.25	86.58%
Doofilm	0.5 oz	\$8.39	\$6.71	\$5.00	40.41% 25.48%
Duphalac syrup	240 ml	\$11.40		\$5.50	51.75%
Duphalac syrup	480 ml	\$21.25		\$10.00	52.94%
Duphalac syrup	960 ml	\$41.17		\$19.50	52.64%
Dynapen 250 mg caps	100	\$93.95	\$82.42	\$7.50	92.02% 90.90%
Dynapen 500 mg caps	50	\$87.77	\$76.99	\$6.76	92.30% 91.22%
Dynapen suspension	100 ml	\$8.77	\$7.70	\$2.00	77.10% 74.03%
E.E.S. 400 tabs	500	\$104.12	\$87.68	\$46.25	55.58% 47.25%
E.E.S. 200 liquid	16 oz	\$19.59	\$16.50	\$9.00	59.16% 51.52%
E.E.S. 400 liquid	16 oz	\$36.49	\$30.73	\$15.45	57.86% 49.72%
E-Pilo 4 Ophth. Soln.	10 ml	\$12.66	\$10.55	\$1.82	85.62% 82.75%
E-Pilo 6 Ophth. Soln.	10 ml	\$13.06	\$10.90	\$2.03	84.48% 81.38%

## Southeast/Prucare Analysis

Description	AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Elimite 5% cream	60 gm	\$13.44	\$10.75	23.40%	26.74%
Elixophyllin elixir	pint	\$42.13		55.73%	
Elocon cream/ointment	15 gm	\$11.40		52.72%	
Elocon cream/ointment	45 gm	\$20.88		52.83%	
Elocon lotion	30 ml	\$12.36		73.14%	
Epifrin 1/4% ophth.	15 ml	\$18.03	\$15.14	16.70%	16.11%
Epifrin 1/2% ophth.	15 ml	\$21.48	\$17.16	15.08%	15.34%
Epifrin 1% ophth.	15 ml	\$23.03	\$18.42	16.35%	15.93%
Epifrin 2% ophth.	15 ml	\$26.31	\$21.05	19.59%	16.00%
Ery-Tab 250 mg tabs	100	\$23.75	\$20.00	15.22%	16.45%
Ery-Tab 250 mg tabs	500	\$112.81	\$95.00	17.43%	16.65%
Ery-Tab 333 mg tabs	100	\$34.07	\$29.45	14.78%	16.33%
Ery-Tab 333 mg tabs	500	\$166.12	\$138.89	17.78%	16.89%
Ery-Tab 500 mg tabs	100	\$40.10	\$33.77	12.78%	16.13%
Erygel 2% Topical Gel	30 gm	\$15.75	\$12.60	20.66%	16.57%
Eymax Topical Soin.	2 oz	\$15.88	\$12.70	17.75%	16.22%
Eryped 400	100 ml	\$11.85	\$9.98	15.10%	16.90%
Eryped 400	200 ml	\$21.62	\$18.21	14.12%	16.59%
Erythrocin 250 mg	500	\$65.31	\$55.00	17.45%	15.00%
Erythrocin 500 mg	100	\$24.98	\$20.93	16.17%	19.19%
Esicic tabs	100	\$48.28		54.50%	50.68%
Eskalith CR 450 mg	100	\$28.75		51.18%	40.24%
Estraderm 0.05 mg patch	6 x 6	\$84.41		59.76%	29.20%
Estraderm 0.1 mg patch	6 x 6	\$94.20		56.70%	29.19%
Estraderm 0.1 mg patch	24	\$45.70		52.36%	29.19%
Estratab 0.625 mg	100	\$25.54		58.96%	54.92%
Estratab 1.25 mg	100	\$34.99		51.30%	54.85%
Estratab 2.5 mg	100	\$60.53		52.28%	54.84%
Eulexin 125 mg caps	100	\$124.02		59.45%	21.42%
Eulexin 125 mg caps	500	\$620.10		487.45%	21.30%
Exsel lotion	4 oz	\$11.25	\$9.00	12.25%	18.89%
Fedahist gyrocaps	100	\$37.54	\$30.03	19.95%	16.86%
FML Liquifilm	5 ml	\$11.98	\$9.58	15.50%	16.43%
FML Liquifilm	10 ml	\$17.58	\$14.06	20.95%	18.22%
FML Liquifilm	15 ml	\$24.58	\$19.66	15.95%	16.74%
Grisactin 250 mg caps	100	\$53.69	\$42.05	21.25%	16.01%
Grisactin 500 mg tabs	60	\$50.71	\$45.37	11.21%	10.23%
Grisactin Ultra 250 mg	100	\$36.05	\$28.84	16.85%	16.00%
Grisactin Ultra 333 mg	100	\$64.30	\$51.44	11.45%	16.19%
Grisactin Ultra 500 mg	100	\$88.19	\$70.55	16.20%	16.63%
Halcion 0.125 mg tabs	100	\$54.54	\$43.63	20.70%	27.21%
Halcion 0.125 mg tabs	500	\$264.60	\$211.68	192.61%	27.21%
Halcion 0.25 mg tabs	100	\$59.61	\$47.69	14.39%	16.01%
Halcion 0.25 mg tabs	500	\$289.06	\$231.25	210.42%	27.21%
Hismanal tabs	100	\$149.90		5106.11%	27.88%
Hytone 1% cream/oint.	1 oz	\$5.95	\$4.78	10.99%	23.36%
Hytone 2.5% cream	1 oz	\$10.28	\$8.22	11.75%	22.98%
Hytone 2.5% cream	2 oz	\$16.44	\$13.15	13.10%	18.43%
Hytone 2.5% lotion	2 oz	\$16.41	\$13.13	15.00%	16.93%
Hytrin 1 mg tabs	100	\$89.91	\$75.71	169.94%	22.21%
Hytrin 2 mg tabs	100	\$89.91	\$75.71	169.94%	22.21%
Hytrin 5 mg tabs	100	\$89.91	\$75.71	169.94%	22.21%
Hytrin 10 mg tabs	100	\$89.91	\$75.71	169.94%	22.21%
Inderal 10 mg tabs	100	\$24.66	\$19.65	15.63%	20.36%
Inderal 10 mg tabs	1000	\$229.88	\$191.00	15.67%	16.47%
Inderal 20 mg tabs	100	\$36.10	\$28.08	12.29%	16.48%
Inderal 20 mg tabs	1000	\$337.48	\$269.99	122.04%	16.47%
Inderal 40 mg tabs	100	\$74.74	\$35.79	53.03%	16.53%

## Southeast/Prucare Analysis

Description	AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Inderal 40 mg tabs	1000	\$437.99	\$350.39	93.42%	91.77%
Inderal 60 mg tabs	100	\$61.88	\$48.80	93.34%	91.68%
Inderal 80 mg tabs	100	\$68.68	\$54.94	93.01%	92.71%
Inderal LA 60 mg caps	100	\$60.39	\$48.31	92.09%	91.77%
Inderal LA 80 mg caps	100	\$70.60	\$56.48	92.65%	91.97%
Inderal LA 120 mg caps	100	\$87.53	\$70.02	93.35%	92.01%
Inderal LA 180 mg caps	100	\$114.60	\$91.88	94.53%	92.02%
Inspirease system	each	\$13.20		96.35%	91.89%
Inspirease reser. bags	3	\$7.14		93.25%	94.48%
Intal inhaler 112 spray	each	\$31.48		92.35%	95.13%
Intal inhaler 200 spray	each	\$50.08		93.78%	94.42%
Intal nebulizer soin. 2 ml	60	\$39.85		92.91%	95.13%
Intal nebulizer soin. 2 ml	120	\$74.82		95.87%	95.13%
Isoordil 2.5 mg SL tabs	100	\$17.38	\$13.80	91.37%	90.21%
Isoordil 5 mg SL tabs	100	\$18.68	\$14.85	91.53%	91.76%
Isoordil 5 mg tabs	100	\$18.65	\$14.92	91.53%	91.80%
Isoordil 10 mg tabs	100	\$21.76	\$17.41	91.43%	91.79%
Isoordil 10 mg tabs	500	\$103.41	\$82.73	98.00%	92.26%
Isoordil 10 mg tabs	1000	\$204.59	\$183.87	915.50%	92.42%
Isoordil 20 mg tabs	100	\$33.83	\$26.90	92.25%	93.31%
Isoordil 20 mg tabs	500	\$159.83	\$127.86	98.50%	93.35%
Isoordil 30 mg tabs	100	\$37.84	\$30.27	93.40%	91.01%
Isoordil 30 mg tabs	500	\$179.60	\$143.68	912.42%	93.08%
Isoordil Titradose 40 mg	100	\$41.06	\$32.85	94.14%	99.92%
Isoordil Tembid 40 mg cap	100	\$41.60	\$33.28	97.90%	91.01%
Isoordil Tembid 40 mg tab	100	\$41.80	\$33.28	97.90%	91.01%
K-Dur 20 meq tabs	100	\$15.06		98.00%	46.08%
Kaoon CL-10	500	\$94.04	\$75.23	915.00%	84.05%
Kenalog-10 injection	5 ml	\$7.81	\$6.25	94.06%	96.02%
Keralyt gel	1 oz	\$13.97	\$11.84	97.55%	45.96%
Kertone 10 mg tabs	100	\$59.70		938.00%	96.35%
Kertone 20 mg tabs	100	\$89.53		956.00%	97.45%
Lac-Hydrrin lotion	5 oz	\$10.81	\$9.01	97.03%	34.97%
Levlen-28	3 x 28	\$55.50		913.50%	75.88%
Levsin drops	15 ml	\$10.45	\$8.36	98.47%	36.09%
Levsin/SL tabs	100	\$19.71	\$15.77	911.04%	43.99%
Levsinex Timecap	100	\$40.71	\$32.57	928.37%	35.22%
Lidex cream	30 gm	\$21.53		94.90%	77.24%
Lidex gel	15 gm	\$15.53		97.77%	49.97%
Lidex gel	30 gm	\$21.53		910.38%	51.79%
Lidex ointment	15 gm	\$15.53		97.77%	49.97%
Lidex ointment	30 gm	\$21.53		910.38%	51.79%
Lidex solution	20 ml	\$17.66		98.71%	50.88%
Lidex-E	15 gm	\$15.53		97.77%	49.97%
Lidex-E	30 gm	\$21.53		910.38%	51.79%
Lo/Ovral-21	6 x 21	\$126.63	\$101.30	992.41%	27.02%
Lo/Ovral-28	6 x 28	\$126.16	\$102.53	993.53%	27.02%
Lodine 200 mg caps	100	\$85.00	\$68.00	981.20%	28.00%
Lodine 300 mg caps	100	\$96.26	\$77.00	969.30%	28.00%
Loestrin 1.5/30	5 x 21	\$101.28	\$84.40	922.50%	77.76%
Loestrin 1/20	5 x 21	\$101.28	\$84.40	922.50%	77.76%
Loestrin-Fe 1.5/30	5 x 28	\$101.28	\$84.40	922.50%	77.76%
Loestrin-Fe 1/20	5 x 28	\$101.28	\$84.40	922.50%	77.76%
Lotrimin cream 1%	15 gm	\$8.46		94.07%	51.89%
Lotrimin cream 1%	30 gm	\$14.34		98.05%	51.53%
Lotrimin solution 1%	30 ml	\$15.46		97.53%	51.36%
Lotrisone cream	15 gm	\$13.08		98.40%	35.78%
Lotrisone cream	45 gm	\$27.42		918.20%	40.92%

## Southeast/Prucare Analysis

Description	AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Lozol 2.5 tabs	100	\$57.77	\$25.00	56.72%	
Ludiomil 25 mg tabs	100	\$37.19	\$12.39	66.68%	
Ludiomil 50 mg tabs	100	\$55.03	\$18.34	66.67%	
MS-Contin 60 mg tabs	100	\$203.42	\$38.00	81.32%	
Maxair inhaler	25.6 gm	\$15.06	\$7.50	50.20%	
Maxidex Ophth. Ointment	3.5 gm	\$13.44	\$10.75	\$8.00	40.48%
Maxilor 0.05% cream	30 gm	\$22.50	\$18.00	\$5.17	77.02%
Maxilor 0.05% cream	80 gm	\$36.56	\$29.25	\$9.03	75.30%
Maxilor 0.05% ointment	30 gm	\$22.50	\$18.00	\$4.67	76.24%
Maxilor 0.05% ointment	60 gm	\$36.56	\$29.25	\$8.42	76.97%
Medrol 4 mg Dosepak	21	\$10.46	\$8.37	\$7.19	31.26%
Micro-K 8 meq caps	100	\$11.86	\$9.49	\$8.00	49.41%
Micro-K 8 meq caps	500	\$53.16	\$42.53	\$26.00	51.09%
Micro-K-10 meq caps	100	\$13.03	\$10.42	\$8.00	53.95%
Micro-K-10 meq caps	500	\$58.84	\$47.07	\$26.00	55.81%
Micronase 1.25 mg tabs	100	\$17.38	\$13.90	\$8.01	53.91%
Micronase 2.5 mg tabs	100	\$28.96	\$23.17	\$12.94	55.32%
Micronase 5 mg tabs	500	\$215.03	\$172.02	\$107.90	49.82%
Micronase 5 mg tabs	1000	\$416.15	\$332.82	\$210.05	49.53%
Modicon-21	6 x 21	\$124.50		\$29.10	76.63%
Modicon-28	6 x 28	\$125.10		\$29.10	76.74%
Monistat 3	3	\$19.90		\$5.50	72.36%
Mycalex Troches	70	\$45.00	\$38.28	\$35.78	20.63%
Mycalex-G 1% Vag. Cr.	45 gm	\$13.42	\$11.42	\$7.27	45.83%
Mycalex-G 100 mg vag.L	7	\$14.10	\$11.99	\$7.64	45.82%
Mycalex-G 500 mg vag.L	each	\$11.77	\$10.01	\$8.38	45.79%
Myzoline 250 mg tabs	100	\$35.51	\$28.41	\$10.76	89.70%
Nasacort Nasal Inhaler	10 gm	\$31.00		\$23.40	24.52%
Nasalcrom Nasal Sol. Kit	13 ml	\$17.54		\$13.13	25.14%
Nasalide Spray	25 ml	\$23.14		\$16.53	28.57%
Neosporin Ophth. Oint.	3.5 gm	\$13.19		\$1.28	90.45%
Neosporin Ophth. Soln.	10 ml	\$13.19		\$1.39	89.46%
Nitro-Dur 0.1 mg/hr	30	\$35.70		\$9.00	74.79%
Nitro-Dur 0.2 mg/hr	30	\$36.24		\$9.00	75.17%
Nitro-Dur 0.3 mg/hr	30	\$40.62		\$9.00	77.84%
Nitro-Dur 0.4 mg/hr	30	\$40.62		\$9.00	77.84%
Nitro-Dur 0.6 mg/hr	30	\$44.04		\$9.00	79.58%
Nitrol Ointment 6 pack	6 x 60	\$48.99		\$9.80	80.40%
Nitrol Oint-TSAR Kit 2%	each	\$7.65		\$2.90	62.09%
Nitrolingual Spray	14.4 gm	\$17.06		\$7.80	54.28%
Nolamina tabs	250	\$40.30		\$26.95	33.13%
Nor-Q-D 35 mg	6 x 42	\$141.77		\$27.00	80.96%
Norlestrin-21 1 mg	5 x 21	\$101.29	\$84.40	\$22.50	77.79%
Norlestrin-21 2.5 mg	5 x 21	\$104.81	\$87.34	\$22.50	78.53%
Norlestrin Fe 1 mg	5 x 28	\$101.29	\$84.40	\$22.50	77.79%
Norlestrin Fe 2.5 mg	5 x 28	\$104.81	\$87.34	\$22.50	78.53%
Ophthalmic Ophth. Drops	15 ml	\$10.31	\$8.25	\$0.95	90.79%
Ortho. Diaphragm Kits	each	\$15.72		\$10.40	33.84%
Ortho-Novum-1-35 28	6 x 28	\$113.70		\$29.10	74.41%
Ortho-Novum 1-50 28	6 x 28	\$113.70		\$29.10	74.41%
Ortho-Novum 10/11 28	6 x 28	\$125.10		\$29.10	76.74%
Ortho-Novum 7/7/7 28	6 x 28	\$115.20		\$29.10	74.74%
Ortho-Novum 7/7/7 28	12 x 28	\$226.60		\$58.20	74.20%
Orudia 25 mg caps	100	\$71.28	\$57.02	\$38.20	48.41%
Orudia 50 mg caps	100	\$87.49	\$89.93	\$46.89	48.41%
Orudia 75 mg caps	100	\$97.31	\$77.85	\$82.45	48.10%
Orudia 75 mg caps	500	\$463.55	\$370.84	\$248.48	48.40%
Ovral-28	6 x 28	\$184.13	\$147.30	\$124.40	32.44%

## Southeast/Prucare Analysis

Description	AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Oxitrat cream	15 gm \$11.71		\$7.11	39.28%	
Oxitrat cream	30 gm \$19.54		\$11.86	39.30%	
Pamelor 10 mg caps	100 \$34.50		\$25.00	27.54%	
Pamelor 25 mg caps	100 \$69.00		\$49.95	27.61%	
Pamelor 50 mg caps	100 \$130.20		\$94.30	27.57%	
Pamelor 75 mg caps	100 \$198.60		\$143.75	27.62%	
Pancrease caps	100 \$28.63		\$13.42	53.13%	
Pancrease caps	250 \$68.02		\$33.53	50.71%	
Panoxyl 5	2 oz \$8.50	\$8.80	\$2.50	70.59%	63.24%
Panoxyl 10	2 oz \$8.94	\$7.15	\$2.50	72.04%	65.03%
Panoxyl Aq 2.5 gel	2 oz \$8.13	\$8.50	\$2.50	69.25%	61.54%
Panwarfarin 5 mg tabs	100 \$25.92	\$21.83	\$2.80	89.20%	87.17%
Pediazole suspension	100 ml \$13.99	\$11.78	\$4.23	69.76%	64.09%
Pediazole suspension	150 ml \$20.79	\$17.51	\$6.25	69.94%	64.31%
Pediazole suspension	200 ml \$27.29	\$22.98	\$8.37	69.33%	63.58%
Pediazole suspension	250 ml \$33.61	\$28.30	\$10.50	66.76%	62.90%
Pilagan 1% Ophth. Soln.	15 ml \$8.13	\$8.50	\$1.95	76.01%	70.00%
Pilagan 2% Ophth. Soln.	15 ml \$8.44	\$8.75	\$2.00	78.30%	70.37%
Pilgan 4% Ophth. Soln.	15 ml \$8.75	\$7.00	\$2.95	68.29%	57.66%
Pilocar 1% Ophth. Soln.	15 ml \$7.92	\$8.60	\$0.82	88.38%	88.08%
Pilocar 2% Ophth. Soln.	15 ml \$7.92	\$8.60	\$1.25	84.22%	81.06%
Pilocar 4% Ophth. Soln.	15 ml \$8.58	\$7.15	\$1.94	77.39%	72.67%
Pilocar 6% Ophth. Soln.	15 ml \$9.24	\$7.70	\$2.68	71.00%	65.19%
Pnu-Immune syringes	5 \$63.60	\$53.56	\$47.15	25.88%	11.97%
Pnu-Immune vial	each \$56.70	\$47.75	\$42.00	25.93%	12.04%
Poly Pred Ophth. Soln.	5 ml \$13.56	\$10.85	\$2.50	81.56%	76.98%
Polyinim Ophth. Soln.	10 ml \$13.24	\$10.59	\$5.50	56.48%	48.08%
Pred Forte Ophth. Soln.	1 ml \$4.06	\$3.25	\$0.95	76.60%	70.77%
Pred Forte Ophth. Soln.	5 ml \$11.55	\$9.24	\$1.50	87.01%	83.77%
Pred Forte Ophth. Soln.	10 ml \$18.61	\$13.29	\$2.95	82.24%	77.80%
Pred-G Ophth. Soln.	2 ml \$5.81	\$4.65	\$4.25	26.85%	8.60%
Pred-G Ophth. Soln.	5 ml \$15.88	\$12.70	\$5.00	68.51%	60.63%
Pred-G Ophth. Soln.	10 ml \$27.56	\$22.05	\$9.50	65.53%	56.92%
Pred-G Ophth. Oint.	3.5 gm \$14.76	\$11.81	\$9.95	32.59%	15.75%
Pred-Mild 0.12% O.S.	5 ml \$10.89	\$8.71	\$1.25	88.52%	85.65%
Pred-Mild 0.12% O.S.	10 ml \$15.19	\$12.15	\$1.95	87.16%	83.95%
Premarin 0.3 mg tabs	100 \$23.75	\$19.00	\$11.40	62.00%	40.00%
Premarin 0.3 mg tabs	1000 \$226.39	\$181.11	\$108.67	62.00%	40.00%
Premarin 0.625 mg tabs	100 \$33.09	\$26.47	\$15.88	52.01%	40.01%
Premarin 0.625 mg tabs	1000 \$315.24	\$252.19	\$151.31	52.00%	40.00%
Premarin 0.9 mg tabs	100 \$39.19	\$31.35	\$18.81	52.00%	40.00%
Premarin 1.25 mg tabs	100 \$45.26	\$36.22	\$21.73	52.01%	40.01%
Premarin 1.25 mg tabs	1000 \$431.55	\$345.24	\$207.14	52.00%	40.00%
Premarin 2.5 mg tabs	100 \$78.41	\$62.73	\$37.64	52.00%	40.00%
Premarin 2.5 mg tabs	1000 \$747.69	\$598.15	\$358.89	52.00%	40.00%
Premarin vag. w/app.	1.5 oz \$25.88	\$20.70	\$17.97	30.56%	13.19%
Proctocream HC	30 gm \$11.96		\$7.42	37.86%	
Proventil Reptabs	10 gm \$14.71		\$9.02	38.68%	
Provera 2.5 mg tabs	100 \$30.08	\$24.08	\$8.74	70.94%	63.67%
Provera 5 mg tabs	100 \$45.38	\$36.30	\$13.19	70.93%	63.66%
Provera 10 mg tabs	500 \$267.16	\$213.73	\$78.84	70.49%	63.11%
Psorcon Ointment	15 gm \$16.88	\$13.57	\$8.00	64.82%	55.79%
Psorcon Ointment	30 gm \$22.86	\$18.30	\$10.80	52.80%	40.88%
Psorcon Ointment	60 gm \$42.36	\$33.89	\$18.00	57.51%	46.89%
Quinaglute Duratabs	100 \$46.05		\$11.00	76.57%	
Quinaglute Duratabs	250 \$113.80		\$27.00	76.29%	
Quintex Extentabs	100 \$60.25	\$48.20	\$26.00	56.65%	48.08%

## Southeast/Prucare Analysis

Description		AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Quinidex Extentabs	250	\$144.06	\$115.25	\$84.20	55.44%	44.30%
Retin-A cream 0.025%	20 gm	\$21.12		\$9.75	53.84%	
Retin-A cream 0.025%	45 gm	\$40.02		\$19.75	50.65%	
Retin-A cream 0.05%	45 gm	\$41.16		\$22.00	46.55%	
Retin-A cream 0.1%	20 gm	\$25.56		\$13.00	49.14%	
Retin-A cream 0.05%	20 gm	\$21.64		\$11.00	49.63%	
Retin-A gel 0.01%	15 gm	\$16.98		\$10.00	41.11%	
Retin-A gel 0.01%	45 gm	\$40.26		\$22.00	45.38%	
Retin-A gel 0.025%	15 gm	\$17.16		\$10.00	41.72%	
Retin-A gel 0.025%	45 gm	\$40.82		\$22.00	45.84%	
Retin-A liquid 0.05%	28 ml	\$33.80		\$20.00	40.48%	
Retin-A Kit 0.025% cr.	20 gm	\$21.12		\$9.75	53.84%	
Retin-A Kit 0.025% cr.	45 gm	\$40.02		\$19.75	50.65%	
Retin-A Kit 0.05% cr.	20 gm	\$21.84		\$11.00	49.63%	
Retin-A Kit 0.05% cr.	45 gm	\$41.16		\$22.00	46.55%	
Retin-A Kit 0.1% cr.	20 gm	\$25.56		\$13.00	49.14%	
Retin-A Kit 0.1% cr.	45 gm	\$48.12		\$24.00	50.12%	
Retin-A Kit 0.01% gel	15 gm	\$16.98		\$10.00	41.11%	
Retin-A Kit 0.01% gel	45 gm	\$40.26		\$22.00	45.38%	
Retin-A Kit 0.025% gel	15 gm	\$17.16		\$10.00	41.72%	
Retin-A Kit 0.025% gel	45 gm	\$40.82		\$22.00	45.84%	
Ridaura 3 mg caps	80	\$57.65		\$43.52	24.51%	
Rimactane 300 mg caps	100	\$134.87		\$44.94	66.68%	
Rimdec-TR tabs	65.82	\$55.26		\$12.49	77.40%	
Rynatan Pediatric Susp.	16 oz	\$64.87		\$13.38	79.37%	
Scictrial 200 mg caps	100	\$72.76	\$58.21	\$38.31	47.35%	34.19%
Scictrial 400 mg caps	100	\$96.75	\$77.40	\$50.94	47.35%	34.19%
Septa Suspension Grape	16 oz	\$33.38		\$4.25	87.27%	
Serpentine 50 mg tabs	30	\$159.16		\$63.00	60.42%	
Slo-Bid Gyrocaps 100 mg	100	\$18.97		\$4.15	78.12%	
Slo-Bid Gyrocaps 125 mg	100	\$23.77		\$3.15	86.75%	
Slo-Bid Gyrocaps 200 mg	100	\$28.56		\$5.20	81.70%	
Slo-Bid Gyrocaps 200 mg	1000	\$280.63		\$51.00	81.83%	
Slo-Bid Gyrocaps 300 mg	1000	\$333.25		\$60.00	82.00%	
Slo-Bid Gyrocaps 300 mg	100	\$34.02		\$8.10	82.07%	
Slo-Bid Gyrocaps 50 mg	100	\$15.73		\$2.70	82.84%	
Slo-Bid Gyrocaps 75 mg	100	\$17.36		\$2.90	83.29%	
Slo-Phyllin 100 mg tabs	100	\$15.18		\$3.95	73.94%	
Slo-Phyllin 200 mg tabs	100	\$20.14		\$4.75	78.42%	
Slo-Phyllin 250 gy-cap	100	\$38.71		\$9.00	75.48%	
Slo-Phyllin 60 gy-cap	100	\$23.58		\$7.20	69.47%	
Slow-K tabs	1000	\$134.86		\$44.94	66.68%	
Soma Compound	100	\$100.00		\$11.55	88.45%	
Soma Compound	500	\$483.98		\$40.06	89.88%	
Speciazeal cream	15 gm	\$9.54		\$2.84	70.23%	
Statrol Ophth. Soln.	5 ml	\$11.26	\$9.00	\$8.60	41.33%	28.67%
Stuartnatal 1 + 1	100	\$16.74		\$2.87	82.86%	
Sulfacet-R lotion	25 gm	\$14.65	\$11.72	\$7.74	47.17%	33.98%
Sultrin vag. tabs	20	\$25.50		\$15.41	39.57%	
Synthroid 0.025 mg	10	\$13.58		\$9.35	31.05%	
Synthroid 0.05 mg	100	\$15.24		\$10.50	31.10%	
Synthroid 0.075 mg	100	\$16.92		\$11.65	31.15%	
Synthroid 0.1 mg	100	\$17.40		\$12.00	31.03%	
Synthroid 0.125 mg	100	\$20.34		\$14.00	31.17%	
Synthroid 0.15 mg	1000	\$177.72		\$122.40	31.13%	
Synthroid 0.2 mg	1000	\$212.88		\$146.85	31.11%	
Synthroid 0.3 mg	100	\$33.98		\$23.35	31.24%	
Tambocor 100 mg	100	\$88.20		\$70.80	19.73%	

## Southeast/PruCare Analysis

<u>Description</u>		<u>AWP price</u>	<u>Direct once</u>	<u>Contract</u>	<u>Discount off</u>	<u>Discount off</u>
				Price	of AWP	of Direct
Tavist syrup	4 oz.	\$17.88		\$14.15	20.86%	
Tavist tabs	100	\$78.42		\$60.50	22.85%	
Tavist-D	100	\$72.90		\$58.25	22.84%	
Tavist-1	100	\$58.56		\$45.15	22.90%	
Tegretol Chew tab 100mg	100	\$15.18		\$5.06	66.67%	
Tegretol 200 mg	100	\$29.25		\$9.75	66.67%	
Temovate cream/oint.	15 gm	\$17.23		\$11.52	33.14%	
Temovate cream/oint.	30 gm	\$23.83		\$15.93	33.15%	
Temovate cream/oint.	45 gm	\$34.68		\$23.17	33.19%	
Tenex 1 mg	100	\$62.18	\$49.74	\$38.04	42.04%	27.54%
Tenex 1 mg	500	\$295.13	\$238.10	\$171.11	42.02%	27.53%
Tenex 2 mg	100	\$85.25	\$68.20	\$54.23	38.39%	20.48%
Tenomim 25 mg	100	\$76.16		\$55.42	27.23%	
Tenomim 50 mg	100	\$77.71		\$56.55	27.23%	
Tenomim 50 mg	1000	\$767.84		\$558.71	27.24%	
Tenomim 100 mg	100	\$116.56		\$84.80	27.25%	
Tessalon Perles	100	\$56.83		\$18.00	71.85%	
Theo-Dur Sprinkle 125 mg	100	\$18.68		\$3.00	82.01%	
Theo-Dur Sprinkle 50 mg	100	\$12.84		\$2.50	80.53%	
Theo-Dur Sprinkle 75 mg	100	\$14.84		\$2.75	81.22%	
Theo-Dur 100 mg tabs	100	\$13.56		\$2.49	81.64%	
Theo-Dur 100 mg tabs	1000	\$124.08		\$24.90	79.93%	
Theo-Dur 200 mg tabs	100	\$20.22		\$3.30	83.68%	
Theo-Dur 200 mg tabs	1000	\$180.24		\$33.00	81.69%	
Theo-Dur 300 mg tabs	100	\$24.00		\$4.05	83.13%	
Theo-Dur 300 mg tabs	1000	\$219.36		\$40.50	81.54%	
Theo-24 caps 300 mg	100	\$30.47		\$5.31	82.57%	
Tobrex Opth. Oint.	3.5 gm	\$14.06	\$11.05	\$8.20	41.68%	25.79%
Tobrex Opth. Soln.	5 ml	\$14.06	\$11.05	\$8.20	41.68%	25.79%
Tolectin DS 400 mg	100	\$81.88		\$27.00	67.02%	
Tolectin 200 mg tabs	100	\$51.79		\$13.50	73.93%	
Tolectin 600 mg tabs	100	\$99.40		\$41.50	58.25%	
Trandate 100 mg tabs	100	\$35.59		\$17.71	50.24%	
Trandate 200 mg tabs	100	\$50.96		\$25.96	49.06%	
Trandate 200 mg tabs	500	\$242.10		\$123.97	48.79%	
Trandate 300 mg tabs	100	\$67.80		\$34.54	49.06%	
Transderm-Nitro 10	30	\$43.47		\$8.40	80.88%	
Transderm-Nitro 15	30	\$47.89		\$8.40	82.46%	
Transderm-Nitro 2.5	30	\$37.16		\$8.40	77.40%	
Transderm-Nitro 5	30	\$38.03		\$8.40	77.91%	
Tri-Leviten 28	3 x 28	\$51.80		\$13.50	73.94%	
Tri-Norinyl 28	24 x 28	\$447.80		\$108.00	75.87%	
Trilexate 1000 mg tabs	60	\$42.76		\$6.15	85.62%	
Trilexate 500 mg tabs	100	\$44.45		\$5.10	88.53%	
Trilexate 750 mg tabs	100	\$55.17		\$7.45	88.50%	
Trinalin tabs	100	\$67.50		\$29.67	56.04%	
Uniphyll 400 mg tabs	100	\$48.43		\$3.45	92.88%	
Valisone lotion	20 ml	\$15.30		\$8.54	44.18%	
Vasocidin Opth. Soln.	10 ml	\$14.40	\$12.00	\$5.20	63.89%	58.67%
Velosef susp. 125mg/5ml	100 ml	\$8.39	\$7.07	\$4.69	41.72%	30.83%
Velosef susp. 250mg/5ml	100 ml	\$15.75	\$13.27	\$8.18	60.78%	53.43%
Ventolin Inhaler	each	\$19.48		\$5.95	69.48%	
Ventolin Inhaler refill	17 gm	\$17.95		\$5.85	67.41%	
Ventolin Rotocap kit	96	\$23.89		\$18.30	23.40%	
Ventolin Soln. for inh.	20 ml	\$14.86		\$7.95	46.50%	
Ventolin syrup 2mg/ml	16 oz	\$27.88		\$14.72	47.20%	
Ventolin 2 mg tabs	100	\$31.09		\$8.95	71.21%	
Ventolin 2 mg tabs	500	\$147.64		\$42.51	71.21%	

## Southeast/PruCare Analysis

Description		AWP price	Direct price	Contract Price	Discount off of AWP	Discount off of Direct
Ventolin 4 mg tabs	100	\$46.38		\$13.44	71.02%	
Ventolin 4 mg tabs	500	\$220.45		\$63.84	71.04%	
Verelan Pellet Caps 120 mg	100	\$89.30	\$75.20	\$51.00	42.89%	32.18%
Verelan Pellet Caps 240 mg	100	\$99.09	\$83.44	\$54.00	45.50%	35.28%
Vi-Daylin Chewable	100	\$9.57	\$8.06	\$2.15	77.53%	73.33%
Vi-Daylin Drops	50 ml	\$8.03	\$6.78	\$1.44	82.07%	78.70%
Vi-Daylin F Chewable	100	\$11.89	\$10.01	\$2.64	77.80%	73.63%
Vi-Daylin F w/Iron Chew.	100	\$12.52	\$10.54	\$2.78	77.80%	73.62%
Vi-Daylin Plus Iron Chew.	100	\$10.09	\$8.50	\$2.65	73.74%	68.82%
Vi-Daylin w/Iron Drops	50 ml	\$8.03	\$6.78	\$1.13	85.93%	63.28%
Vi-Daylin F ADC Drops	50 ml	\$8.27	\$8.96	\$1.29	84.40%	81.47%
Vi/Dayl/F ADC/Iron drops	50 ml	\$8.27	\$6.96	\$1.55	81.26%	77.73%
Vi/Dayl/F drops	50 ml	\$9.03	\$7.60	\$1.55	82.83%	76.61%
Vi/Dayl/F w/Iron drops	50 ml	\$9.03	\$7.60	\$1.83	78.63%	74.61%
Visken 10 mg tabs	100	\$78.00		\$58.00	25.64%	
Visken 5 mg tabs	100	\$58.00		\$45.40	22.79%	
Vytone cream 1%	1.oz	\$15.28	\$12.22	\$8.08	47.12%	33.88%
Westcort cream 2%	15 gm	\$10.08	\$8.40	\$3.00	70.24%	64.29%
Westcort cream 2%	45 gm	\$20.15	\$16.79	\$5.82	72.11%	66.53%
Westcort cream 2%	60 gm	\$24.22	\$20.18	\$8.07	66.66%	60.01%
Westcort ointment 2%	15 gm	\$10.08	\$8.40	\$3.00	70.24%	64.29%
Westcort ointment 2%	45 gm	\$20.15	\$16.79	\$5.82	72.11%	66.53%
Wytensin 4 mg tabs	100	\$53.05	\$42.44	\$32.41	38.91%	23.63%
Wytensin 8 mg tabs	100	\$79.63	\$63.70	\$48.66	38.89%	23.61%
Xanax 0.25 mg tabs	100	\$47.98	\$38.38	\$34.92	27.22%	9.02%
Xanax 0.25 mg tabs	500	\$232.68	\$188.14	\$189.37	27.21%	9.01%
Xanax 0.5 mg tabs	100	\$59.76	\$47.81	\$43.50	27.21%	9.01%
Xanax 0.5 mg tabs	500	\$289.65	\$231.72	\$218.65	25.13%	8.42%
Xanax 1 mg tabs	100	\$79.74	\$63.79	\$58.04	27.21%	9.01%
Xanax 1 mg tabs	500	\$386.70	\$309.38	\$281.40	27.23%	9.04%
Xanax 2 mg tabs	100	\$135.58	\$108.46	\$98.69	27.21%	9.01%
Xanax 2 mg tabs	500	\$857.56	\$526.05	\$478.66	27.21%	9.01%
Zantac 150 mg tabs	60	\$84.23		\$54.51	35.28%	
Zantac 150 mg tabs	100	\$140.38		\$90.85	35.28%	
Zantac 300 mg tabs	30	\$73.13		\$49.37	32.49%	

Average discount off of AWP 59.21%

## Market basket comparison

Sum of AWP prices	\$36,701.63
Sum of contract prices	\$16,944.57
Discount off of AWP prices	53.83%

Compiled by: K. Whitemore 2/28/02